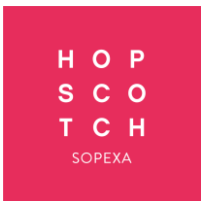




AUSTRALIE
FICHE ÉVÉNEMENT 7
DÉGUSTATION EN PAYS TIERS_DÉGUSTATION BTOB

PANEL TASTING
18 SEPTEMBRE 2023



Objectif de l'action

- Cible
 - Les professionnels du vin australiens (importateurs, distributeurs, prescripteurs/sommeliers, chaînes de magasins, CHR).
- Objectif
 - Être au plus près des professionnels et les exposer à la fraîcheur, au dynamisme et la naturalité des vins du Val de Loire.
 - Encourager la vente et les importations grâce à une dégustation représentative de la gamme dans une ambiance décontractée.
- Date et lieu
 - Lundi 18 septembre 2023 de 12h à 17h

Description de l'action

Découverte de la diversité des vins du Val de Loire à travers une expérience exclusive et immersive sur le thème de « Blooming Notes » pour refléter le positionnement et l'univers « Fresh, Fruity, Floral and Fair » des vins du Val de Loire.

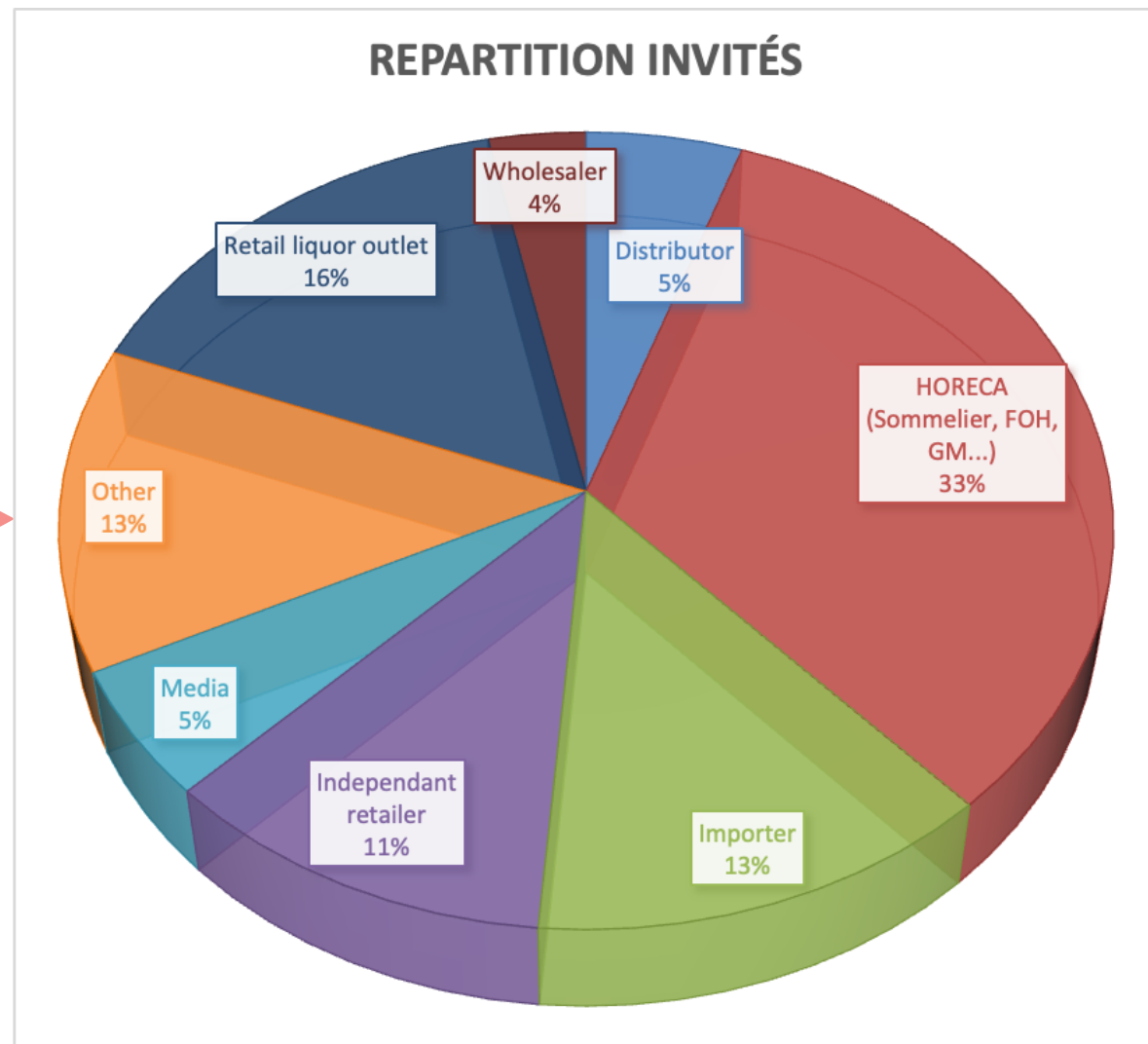
Dispositif déployé

- Présence de 3 opérateurs de la Loire non-référencés en Australie
- Présence de 9 importateurs australiens
- **78 vins en dégustation**
- **152 participants**
- Décoration de la salle dans les codes couleurs et dans l'ADN des vins du Val de Loire
- Décoration florale sur les poutres du lieu et sur les tables
- Utilisation de supports Blooming Notes pour toute la PLV

Les résultats

Résultats anticipés	Résultats réels	Différence/Explication
150-200 professionnels	152	+2
80 à 120 vins du Val de Loire dont : 70+ vins déjà référencés 20+ non référencés sur le marché australien	78 vins	-2 Difficulté de participation des opérateurs car période de vendanges Restriction de quantité de vins par importateurs entre 6 et 8 vins qui a réduit la sélection disponible

Résultats de l'action



Photos de l'action – Ambiance générale



Vidéos de l'action – retours opérateurs



LIONEL GOSSEAUME

Cathy Henton

Export Manager for English-speaking countries

[Voir la vidéo](#)



DOMAINE DES TILLEULES

Jean-Francois Gavanon

Importer in South-Australia

[Voir la vidéo](#)



CHÂTEAU SOUCHERIE

Amandine Fournier

Representing the winery

[Voir la video](#)

Vidéos de l'action – retours importateurs



OUR FRENCH DROP

Rachel Guinness

Representative

[Voir la vidéo](#)



BACCHUS FINE WINE

Lachlan

NSW Sales Representative

[Voir la vidéo](#)

Vidéos de l'action – retours invités



ARIA RESTAURANT

Julia Stofa

Assistant head-sommelier

[Voir la vidéo](#)



SUGARLANE

Nicolas Delporte

Sommelier

[Voir la vidéo](#)



WINEINTUITION

Anastasia Savkova

Wine Educator

[Voir la vidéo](#)

Feedback utilisateurs

9.4/10

Total
satisfaction

Opérateurs et importateurs

- **Ana Leenhardt - Voila Wine Co** : “ The event was more than I expected. The place was amazing. Very busy day but I think everyone had the time to taste the wines. The organization was great. It will be a pleasure to participate to another event of yours if anything comes up in the future.”
- **Jean Francois Gavnon - representing Domaine des Tilleuls** : “Profesional organisation. Attention to my needs. Friendly staff. Time to exchange with visitors. Not to noisy. Great location.”
- **Matt Dunne, Joval Wine Group – Mezzanine** : “The aspect of the event I enjoyed the most was talking with trade about our two Mezzanine brands, talking with other producers and tasting through their wines”
- **Paul Hervy, Brix Fine Wine** : “ Thanks for today Lea, very well organised. Everything was perfect”
- **Cathy Henton, Lionel Gosseaume** : “ I was very impressed with the organisation of the event. The provision of printed tasting notes that trade customers could take away, the plasticised maps, regular water top ups and automatic emptying of spittoons made for an easy day and enabled me to concentrate on chatting to potential clients without any additional worries.”
- **Amandine Fournier - representing Château Soucherie** : The event was hosted on a perfect location. The staff were prompt at cleaning up the table and empty the spittoon. The organisation was on top of all details which made the event running smoothly for the benefit of all audiences. The venue made a big difference on the tasting I think. It almost like the venue matched the wines, with their own character, history, showcase of greatness and diversity of taste.

Feedback utilisateurs



Participants

- **Andrea Pritzker MW – WineIntuition Director** : It expanded my understanding of the styles being produced
- **Nicolas Delporte – Sugarlane, Restaurant Assistant-Manager** : It gave me a better understanding of the wide range of wines produced in the Loire Valley
- **Axel Ritenis - Sydney Times and Connoisseur Magazine UK - Publisher/Director** : Muscadet is a great stand out alternative to Sauvignon Blanc to go with oysters and seafood
- **Chloe Hutchinson, Good Food & Wine Show- Talk2 Media** : I found a lot more varietals and range than I knew about and also loved the growers collaborations going on to. Becoming a more 'modern' region I feel! Chenin Blanc and actually the sparkling chenin's were my favourite too. Because they were in the methode traditionnelle style and were of high quality but a great price!
- **Mark Crombie - Small Winemakers Tasting Dozen - Sole Trader** : It confirmed my understanding that the Loire offers so much.



ANNEXES



LISTE DES VINS

TABLE NUMBER	Type	Producer	Appellation	Product name	Vintage
TABLE 1 Chateau Soucherie @chateausoucherie	White	Château Soucherie	Anjou	Blanc Ivoire	2021
	White	Château Soucherie	Savennières	Clos des Perrières	2021
	Rosé	Château Soucherie	Rosé De Loire	Rosé Pivoine	2022
	Red	Château Soucherie	Anjou	Reliefs	2021
	Red	Château Soucherie	Anjou	Château Soucherie	2019
	White (Sweet)	Château Soucherie	Coteaux Du Layon	Patrimoine	2020
	White (Sweet)	Château Soucherie	Coteaux Du Layon Premier Cru Chaume	Premier Cru Chaume	2018
TABLE 2 Domaine des Tilleuls @domdestilleuls	White	Domaine des Tilleuls	Muscadet Sèvre et Maine	Essentielle	2022
	White	Domaine des Tilleuls	Muscadet Sèvre et Maine	Les Vénérables - vieilles vignes	2020
	White	Domaine des Tilleuls	Muscadet Sèvre et Maine Vallet	Cru Vallet	2019
	White	Domaine des Tilleuls	IGP Val De Loire	La Petite Chapelle, Chardonnay	2022
	White	Domaine des Tilleuls	IGP Val De Loire	La Petite Chapelle, Sauvignon-Blanc	2022
	Rosé	Domaine des Tilleuls	IGP Val De Loire	La Petite Chapelle, Cabernet Rosé	2022
TABLE 3 Lionel Gosseaume @lionelgosseaume	White	Lionel Gosseaume	Touraine	Les Sauterelles	2022
	White	Lionel Gosseaume	Touraine - Oisly	Climat N°1	2022
	Red	Lionel Gosseaume	Touraine	Les Marcottes	2021
	Red	Lionel Gosseaume	Touraine	Les Galipettes	2022
	Red	Lionel Gosseaume	Touraine	Climat N° 3	2020
TABLE 4 Our French Drop bonjour@ourfrenchdrop.com @ourfrenchdrop	Sparkling White	Chateau Moncontour	Vouvray	Vouvray Brut Tête de Cuvée	NV
	White	Chateau Moncontour	Vouvray	Les Chapelles	2021
	White	Domaine Julien Braud	Muscadet Sèvre Et Maine	Les Vignes du Bourg	2022
	White	Pascal Gibault	Touraine	Sauvignon Blanc	2022
	White	Domaine du petit Clocher	Anjou	Anjou Blanc	2022
	Red	Domaine du petit Clocher	Anjou	Anjou Rouge	2022
	Red	Domaine Colin	Coteaux Du Vendomois	Coteaux du Vendomois Rouge	2022
	Red	Château Coudray-Montpensier	Chinon	Chinon Apogée	2020

LISTE DES VINS

<p>TABLE 5</p> <p>Voila Wine Co</p> <p>@voilawineco</p>	White	Domaine Chéreau Carré	Muscadet Sèvre et Maine Sur Lie	Griffe de Bernard	2020
	White	Domaine Chéreau Carré	Muscadet Sèvre et Maine Sur Lie	L'Oiselinière	2020
	White	Domaine Chéreau Carré	Muscadet Sèvre et Maine Sur Lie	Conte Leloup	2018
	White	Domaine Chéreau Carré	Muscadet Sèvre et Maine Sur Lie	L'Orée	2016
	White	Domaine de Rocheville	Saumur	La Jouvencelle	2022
	Red	Domaine de Rocheville	Saumur-Champigny	Le Page	2021
	Red	Domaine de Rocheville	Saumur-Champigny	Le Prince	2019
	Red	Domaine de Rocheville	Saumur-Champigny	Le Roi	2018
<p>TABLE 6</p> <p>Enoteca Sydney</p> <p>@enotecasydney</p>	Sparkling White	Clos des Quarterons - Domaine Amirault	Cremant De Loire	Amirault	NV
	Red	Clos des Quarterons - Domaine Amirault	Saint-Nicolas-De-Bourgueil	Les Quarterons	2020
	Red	Clos des Quarterons - Domaine Amirault	Saint-Nicolas-De-Bourgueil	Vau Renou	2019
	Red	Clos des Quarterons - Domaine Amirault	Saint-Nicolas-De-Bourgueil	Les Gravilices	2015
	White	Domaine des Forges	Anjou	L'Audace	2022
	White	Domaine des Forges	Savennières	Clos du Papillon	2022
	Red	Domaine des Forges	Anjou	Friandise	2022
	White (Sweet)	Domaine des Forges	Coteaux Du Layon Premier Cru Chaume	Premier Cru Chaume	2020
<p>TABLE 7</p> <p>Mosaïque Wines Pty Ltd</p> <p>hello@mosaiquewines.com.au</p> <p>@mosaiquewines</p>	White Sparkling	Les Athletes du Vin	Touraine	Gardien de Bulles	NV
	White	Les Athletes du Vin	Touraine	Touraine Sauvignon	2021
	White	Domaine Landron Chartier	Muscadet Coteaux De La Loire	Muscadet 'Melon B'	2021
	White	Domaine Landron Chartier	Muscadet Coteaux De La Loire	Muscadet Cru 'Ponceau'	2019
	White	Domaine Francois et Julien Pinon	Vouvray	Vouvray Sec	2020
	Red	Château de Villeneuve	Saumur-Champigny	Clos de la Bien Boire	2021
<p>TABLE 8</p> <p>Brix Fine Wine</p> <p>paul@brixfinewines.com</p> <p>@brixfinewines</p>	White	Domaine de la Tourlaudiere	Muscadet	Muscadet sur lie	2021
	White	Terre de l'Elu	Anjou	La Confiance	2020
	Rosé	Domaine Haut Baigneux	Touraine Azay Le Rideau	Rosé de Silex	2021
	Red	Terre de l'Elu	Anjou	Le Revenant	2017

LISTE DES VINS

<p>TABLE 9 Bacchus Wine Merchant lachlan@bacchuswinemerchant.com.au @bacchuswinemerchant</p>	Sparkling White	De Chanceney	Vouvray	Vouvray Brut Excellence	2019
	Sparkling White	De Chanceney	Crémant De Loire	Cremant de Loire Brut	NV
	Sparkling Rosé	De Chanceney	Crémant De Loire	Cremant de Loire Rosé	NV
	White	Cave des Producteurs de Vouvray	Vouvray	Les Lys	2020
	Rosé	Robert et Marcel	Rosé De Loire	Reserve Des Vignerons	2022
	Rosé	Vignerons des Terroirs de la Noëlle	Rosé D'Anjou	Les Ligeriens	2021
<p>TABLE 10 Mezzanine orders@joval.com.au (ph: 1300 555 821) @mezzaninetfws</p>	White	Domaine de la Combe	Muscadet Sèvre et Maine	Muscadet Sèvre et Maine	2021
	White	Domaine de la Combe	Muscadet Sèvre et Maine	Muscadet Sèvre et Maine Reserve Pe	2019
	White	Charles Joguet	Chinon	Les Petites Roches Blanc	2021
	Red	Charles Joguet	Chinon	Les Petites Roches Rouge	2018
	White	Charles Joguet	Chinon	Les Charmes Blanc	2019
	Red	Charles Joguet	Chinon	Les Charmes Rouge	2018
	Red	Charles Joguet	Chinon	Clos du Chêne Vert Chinon Rouge	2019
<p>TABLE 11 Domaine Wine Shippers nsworders@domwineship.com.au @dwsaustralia</p>	White	Domaine des Grandes Esperances	Touraine	Java Blanc	2021
	White	Domaine des Grandes Esperances	Touraine	Aurore Chenin Blanc	2020
	Red	Domaine des Grandes Esperances	Touraine	Java Rouge	2020
	Red	Domaine des Grandes Esperances	Touraine	Naine Pinot Noir	2018
	Red	Domaine des Grandes Esperances	Touraine	Supernova Malbec	2016
<p>TABLE 12 Vintage and Vine orders@vintageandvine.com @vintageandwine.au</p>	Sparkling White	Louis de Grenelle	Crémant De Loire	Louis Bio Brut	NV
	Sparkling Rosé	Louis de Grenelle	Crémant De Loire Rosé	Louis Bio Rosé	NV
	Sparkling White	Louis de Grenelle	Saumur	Grande Cuvee Brut	NV
	Sparkling White	Louis de Grenelle	Saumur	Cuvée Maitre de Chai Guillaume	NV
	White	Arnaud Lambert	Saumur Brézé	Clos de Midi	2022
	White	Arnaud Lambert	Saumur	Coulee de St-Cyr	2018
	Red	Arnaud Lambert	Saumur-Champigny	Terres Rouges	2021
	Red	Arnaud Lambert	Saumur	Clos Tue-Loup	2019

Liste des participants

#	Prefix	First Name	Surname	Sales and distribution channel	Job Title	Company
1	Ms.	Rachel	McShane	Distributor	Restaurant Manager	Royal Motor Yacht Club
2	Mrs.	Natali	Vales	Distributor	Sales representative	Tamada
3	Miss	Kate	Patou	Distributor	Sales representative	Tamada
4	Miss	Anna	Wilson	Distributor	Waitress and bartender	Jane Surry Hills
5	Ms.	Mira	Arocha	Distributor	Wine Merchant	Secret Cellar
6	Mr.	Ian	Desmond	Distributor	Content and Communications Manager	Langton's
7	Ms.	Angelica	Nohra	Distributor	sales	Star beverages
8	Ms.	Caroline	vHelden	Distributor		Joval
9	Mr.	Matthew	Cridge	HORECA (Sommelier, FOH, GM...	Head Somm	bibo wine bar
10	Mr.	Erick	Tuesta	HORECA (Sommelier, FOH, GM...	Hotel Sommelier	Park Hyatt - Sydney
11	Mr.	Vincensius	Wijaya	HORECA (Sommelier, FOH, GM...	Sommelier	Seagrass
12	Mrs.	Amandine	Rouviere	HORECA (Sommelier, FOH, GM...	Sommelier	Applejack
13	Mr.	Gilles	Piastrelli	HORECA (Sommelier, FOH, GM...	ARM	Sake Restaurant
14	Mr.	Jan-Broder	Timm	HORECA (Sommelier, FOH, GM...	Restaurant manager	Ormeggio at the spit
15	Mr.	Ben	Hickey	HORECA (Sommelier, FOH, GM...	Owner	The Roosevelt Pty Ltd
16	Miss	Louella	Mathews	HORECA (Sommelier, FOH, GM...	Group Sommelier	Trippas White Group
17	Mr.	Darcy	Creenaune Ellis	HORECA (Sommelier, FOH, GM...	Sommelier	Oncore by Clare Smyth
18	Ms.	Louise	Kinnander	HORECA (Sommelier, FOH, GM...	Venue manager	Nel
19	Mr.	Andrew	Howarth	HORECA (Sommelier, FOH, GM...	Sommelier	Nel Restaurant
20	Mr.	Mark	Cheng	HORECA (Sommelier, FOH, GM...	waiter	The Australian Golf Club
21	Mr.	Sandip	Chhetri	HORECA (Sommelier, FOH, GM...	Sommelier	Woodcut Restaurant
22	Mr.	Cristian	cristian	HORECA (Sommelier, FOH, GM...	Waiter	Solotel
23	Ms.	Lauren	Sculthorpe	HORECA (Sommelier, FOH, GM...	Junior wine waiter	Momento
24	Mr.	Dan	Walmsley	HORECA (Sommelier, FOH, GM...	Bar Manager	Momento
25	Mr.	Chris	lhm	HORECA (Sommelier, FOH, GM...	Restaurant Manager	Café Lyon
26	Mrs.	Ngoc Thu	Vu	HORECA (Sommelier, FOH, GM...	Director	Bluhen
27	Mr.	Hoang Phuong	Mai	HORECA (Sommelier, FOH, GM...	Director	Bluhen
28	Ms.	Signe	Lindahl	HORECA (Sommelier, FOH, GM...	Sommelier	BuyWines.com.au
29	Mr.	Antonio	Ceccarelli	HORECA (Sommelier, FOH, GM...	Sommelier	Good Group
30	Mr.	Emile	Avramides	HORECA (Sommelier, FOH, GM...	Managing Director	Apicius Group
31	Mr.	Nicolas	Delporte	HORECA (Sommelier, FOH, GM...	Restaurant Assistant-Manager	Sugarlane
32	Mr.	Jack	Collins	HORECA (Sommelier, FOH, GM...	Sommelier	6 Head
33	Miss	samantha	belt	HORECA (Sommelier, FOH, GM...	Head Sommelier	QT Sydney Hotel
34	Mr.	Harry	Stockley	HORECA (Sommelier, FOH, GM...	Sommelier	Bistro L'Heritage
35	Ms.	Grace	Lau	HORECA (Sommelier, FOH, GM...	Sommelier	Merivale - Mr. Wong
36	Mr.	Cyril	Marquois	HORECA (Sommelier, FOH, GM...	Sales and Operations Manager	IWC
37	Mr.	Felix	Colman	HORECA (Sommelier, FOH, GM...	Hospitality	-
38	Miss	Gabriella	Corteletti	HORECA (Sommelier, FOH, GM...	Waitress	Bistro Moncur
39	Miss	Luma	Ribeiro	HORECA (Sommelier, FOH, GM...	Food and beverage attendant	Bistro Moncur
40	Ms.	Julia	Stolfa	HORECA (Sommelier, FOH, GM...	Asst Sommelier	Aalia
41	Mr.	Balaji	Govindaraj	HORECA (Sommelier, FOH, GM...	Wine Waiter	Lukes kitchen
42	Miss	Gloria	Sinisterra	HORECA (Sommelier, FOH, GM...	Waitress	Margaret
43	Ms.	Melissa	Moore	HORECA (Sommelier, FOH, GM...	Head of Beverage	Love Tilly Group
44	Mr.	Nathan	Archer	HORECA (Sommelier, FOH, GM...	Influencer	The Hussle
45	Mr.	Bao	Ngo	HORECA (Sommelier, FOH, GM...	Sommelier	The Gidley
46	Mr.	Stephen	Summerlin	HORECA (Sommelier, FOH, GM...	Somm	Where's Nick
47	Ms.	Arina	Filippovich	HORECA (Sommelier, FOH, GM...	Waitress	Jane
48	Mr.	Carlo	Russo	HORECA (Sommelier, FOH, GM...	Sommelier	Rsgc
49	Mr.	Thomas	Groeneveld	HORECA (Sommelier, FOH, GM...	Assistant Head Sommelier	Oncore by Clare Smyth
50	Miss	Hana	Xie	HORECA (Sommelier, FOH, GM...	Cafe supervisor	Herber Smith Freehills

Liste des participants

51	Mrs.	Alison	O'Brien	HORECA (Sommelier, FOH, GM...	Sommelier	QT Sydney
52	Ms.	Lada	Peskova	HORECA (Sommelier, FOH, GM...	Sommelier	China Doll
53	Mr.	Jan	Kudlacek	HORECA (Sommelier, FOH, GM...	Sommelier	China Doll
54	Ms.	Sophia	Morgan	HORECA (Sommelier, FOH, GM...)		
55	Ms.	Ann	Ouchterlony	HORECA (Sommelier, FOH, GM...	Sommelier	Sella Vinoteca
56	Ms.	Aishlinn	Scally	HORECA (Sommelier, FOH, GM...	Sommelier	Quay Restaurant
57	Mr	John	Clancy	HORECA (Sommelier, FOH, GM...)		
58	Mr	Aaron	Hendershot	HORECA (Sommelier, FOH, GM...)		
59	Mr.	Nick	Barlow	Importer	Imports Wine Buyer	Langtons
60	Mr.	Nick	Blair	Importer	Director	Vision Wine Partners Pty Ltd
61		Sébastien	Laboucarie	Importer		Voila Wine Co
62		Tom	Stanford	Importer		Domaine Wine Shippers
63		Sally	Harper	Importer		Enoteca Sydney
64		Matt	Dunne	Importer		Joval x Mezzanine
65		Gavin	Lennard	Importer		Vintage and Vine
66		Marlene	Imambakas	Importer		Domaine Wine Shippers
67		Paul	Hervy	Importer		Bacchus Wine Merchant
68	Mr.	Ryan	Lemon	Importer	Director	Fils de Pomme Australia
69	Mr.	Ian	Boyle	Importer	Buying Manager	United Cellars
70	Mr.	Red	Norrie	Importer	Sourcing Manager - Imported Wines	Pinnacle Drinks - Endeavour Group
71	Mr.	Markus	Patz	Importer	Wine Merchant	Endeavour Group (Dan Murphy's)
72	Mr.	Hugo	Guerra	Importer	Sales Representative	InVinus
73	Mr.	Samuel	Shepherd	Importer	Sommelier	Margaret Double Bay
74	Ms.	Kasia	Sobiesiak	Importer	Buyer	P&V Merchants
75	Mr.	Mark	Crombie	Importer	Sole Trader	Small Winemakers Tasting Dozen
76	Mr.	Joe	Bavaro	Independant retailer	Director	Victoria Cellars
77	Ms.	Kadua	Tukvaga	Independant retailer	Wine Customer Assistant	The Dan Murphy's Cellar
78	Mr.	Mario	Vinciguerra	Independant retailer	Sales	Paddington Fine Wines
79	Ms.	Sarah	Ryan	Independant retailer	Assistant Manager	Union Wine Cellars Pty Ltd
80	Mr.	Declan	Ryan	Independant retailer	Manager	Union Wine Cellars Pty Ltd
81	Ms.	Pimvara	Thanapaphuntavee	Independant retailer	Holistic Practitioner	Markmoran Vaucluse
82	Ms.	Claire	Foley-Jennings	Independant retailer	Wine advisor	miss.cjf
83	Mr.	Meiron	Lees	Independant retailer	Director	My Wine Affair
84	Ms.	Phoebe	Dao	Independant retailer	Food and Beverage Attendant	Bankstown Hotel
85	Mr.	Jim	Schwilk	Independant retailer	Owner	Sydney Wine Centre
86	Ms.	Ada	Chan	Independant retailer	Administrative Assistant	Davis Polk & Wardwell
87	Miss	Gabriela	Pycel	Independant retailer	Sommelier	Quay Restaurant
88	Mr.	Jerome	Lane	Independant retailer	Cellar Manager	Australian Club
89	Ms.	Andrea	Pritzker MW	Independant retailer	Director	Wine inTuition
90	Mr.	Michael	Hewett	Independant retailer		
91	Mr.	Graham	Willis	Independant retailer	Chairman	Australian Club Wine Committee
92	Mr.	Andrew	Li	Independant retailer	Sales Manager	Potts Point Cellars
93	Mr.	Jonathan	Porter	Media	Journalist	Food Companion Magazine
94	Mr.	Aksel	Ritenis	Media	Wine Journalist	Sydney Times
95	Ms.	Isabel	Blanchard	Media	Paid Media Director	Tug Media
96	Dr.	Thomas	Girgensohn	Media	Director	Dacroft
97	Ms.	Kasey	Clark	Media	Content Specialist	The Hungry Expat
98	Mr	Daiki	Tanabe	Media		Nine
99	Mr	R	Rruanure	Media		Nine
100	Ms.	Lyndey	Milan	Media		Lyndey Milan

Liste des participants

101	Mr	Ashley	Pini	Media		Drinks Trade
102	Ms	Caroline	Mossati	Media		Cocktails and Bars
103	Ms.	Juliette	Duperrier	Other	Sales Manager	BBR Agency
104	Ms.	Anastasia	Savkova	Other	WSET Educator	Wine InTuition
105	Ms.	Deborah	Jackson	Other	National editor	National liquor news
106	Ms.	Molly	Nicolas	Other	Journalist at The Shout, Bars and Clubs, National	National liquor news
107	Miss	Vanessa	Simpson	Other	Content Creator	Miss Vino
108	Ms.	Jenn	Sornnuwat	Other	Paid Media Executive	Tug Agency
109	Ms.	Mel	Nathan	Other	Publishing Editor	Food Companion Magazine
110	Mr.	Dom	Sweeney	Other	Writer	Freelance
111	Mrs.	Chloe	Hutchinson	Other	Sales Manager	Talk2 Media and Events
112	Miss	Bridie	Stafford	Other	Diploma Student - Wine Enthusiast	Self Employed
113	Miss	Emma	Vercoe	Other	Sydney Wine Academy Student	Sydney Wine Academy
114	Mr.	Chris	Stedman	Other	Student of wine	Sydney Wine Academy
115	Mr.	James	Crawford	Other	Director	Halljade Pty Ltd
116	Mr.	Greg	Philippou	Other	Senior Project and Partnership Manager	BBR Agency
117	Mr.	Stewart	White	Other	Director	Whiteworks
118	Miss	Linda	Larcan	Other	Hospitality Teacher	TAFE NSW
119	Mr.	David	Hickson	Other	Heat Teacher - Sydney Wine Academy	TAFE NSW
120	Mr.	Dan	Speak	Other	Wine Marketing Consultant	Roccapina Consulting
121	Miss	samantha	rawlinson	Other	boardroom waiter	Herbert Smith Freehills
122	Mr.	James	Laing	Other	Sales Manager	Talk2 Media and Events
123	Mrs.	Helena	Edgerton	Other	Educator	Sydney Wine Academy
124	Mr.	Matt	Salakas	Retail liquor outlet	Account Manager	OpenTable
125	Miss	fanny	Rubigny	Retail liquor outlet	Marketing manager	Dan Murphy's
126	Mr.	Peter	Barrett	Retail liquor outlet	Wine merchant	Dan Murphys
127	Mrs.	Maya	Nash	Retail liquor outlet	Product Lead	The Wine Collective
128	Mr.	Mark	Law	Retail liquor outlet	Wine Merchant	Dan Murphy's
129	Mr.	James	Heggie	Retail liquor outlet	Food and Beverage Manager	Hilton
130	Mr.	Raff	Mikae	Retail liquor outlet	Drinks Specialist	Endeavour
131	Mrs.	RACHELLE	WOOLER	Retail liquor outlet	Customer Experience Manager	Dan Murphy's
132	Mr.	Darren	Hamilton	Retail liquor outlet	Wine Merchant	Dan Murphys
133	Mr.	Alec	Wagstaff	Retail liquor outlet	Wine Specialist	Dan Murphy
134	Mr.	Norris	Waters	Retail liquor outlet	Director	Waters Wine Co
135	Mr.	richard	stock	Retail liquor outlet	Sales Assistant	Red bottle
136	Mrs.	Carlotta	Sottili	Retail liquor outlet	Wine tasting	Centennial Vineyards
137	Miss	Kate	Bedwell	Retail liquor outlet	Retail Assistant	Winona Wine
138	Mr.	Vlad	Karlovic	Retail liquor outlet	assistant manager	Strand Cellars
139	Mr.	George	Mammen	Retail liquor outlet	Wine Specialist	Lotte Duty Free
140	Mr.	Ryoji	Ohgushi	Retail liquor outlet	Manager	Winona
141	Mr.	Kai	Zhao	Retail liquor outlet	Manager	Stanmore cellars
142	Miss	Ruby	Green	Retail liquor outlet	Sales assistant	Dan Murphys
143	Ms.	Allison	Wang	Retail liquor outlet	Product expert	Dan Murphy's
144	Ms.	Congling	Fu	Retail liquor outlet	Wine Merchant	Dan Murphy's
145	Mr.	Michael	Rutherford	Retail liquor outlet	saleperson	Strand Cellars
146	Mr.	Sam	Lam	Retail liquor outlet	Sourcing Manager	Pinnacle Drinks
147	Mr.	Steve	Kushturian	Retail liquor outlet	Director	My Wine Adviser
148	Mr.	Les	Xu	Wholesaler	Manager	Fresh & Chilled
149	Mr.	Kham	SIGNAVONG	Wholesaler	CEO	Your wine cellar Pty Ltd
150	Ms.	Helen	Chen	Wholesaler	Bev Manager	Fresh and Chilled
151	Mrs.	Mathilde	Kerdevez	Wholesaler	Brand ambassador	M.Chapoutier
152	Mr.	RYAN	HOFFMAN	Wholesaler	sole proprietor	winedinrecline.com.au